

Lesley Harvey – HR Director, Telecommunications Business.

I worked with Joe exclusively to complete the recruitment of our Leadership team during which time he proved himself to be reliable and trustworthy, a complete professional providing me with the information we needed to be able to make decisions. I found him to be extremely reliable and a pleasure to work with.

Alex Begg – Director of IS, Global Not for Profit Business.

I've worked with Tom for over the last 3 years whilst at the British Council. When I joined the organisation we were at the beginning of a transformation programme and I set out in establishing my team from scratch, both my leadership team and also their respective teams. I think Tom has successfully filled over 20 posts during this time.

He matches his expert professional recruitment skills with a deep understanding of the organisation to give candidates the best possible experience. I would consider Tom one of our strategic partners and trust his valued feedback when running our recruitment campaigns. Shortlisted candidates are normally of superb quality and always seem to hit the mark both from capability perspective but also from a values based perspective. During the recruitment Tom has been a great sounding board especially when navigating through offer negotiations.

Upon learning that Tom was well versed in Architecture I invited him to join me in Warsaw to sit on the interview panel to hire a number of posts. It was a pleasure to have Tom join the panel, his interviewing style and clear in-depth SME knowledge was excellent and he went above and beyond to ensure we concluded in a successful outcome. I would certainly have no hesitation doing it again in future should the need arise. I have no doubt we will continue to work together in the future.

Ade Brant – Head of IT BRM, FTSE 100 Home Building Business.

I've known and worked with Joe both from a customer and candidate point of view since 2012 and have built up an excellent working relationship – which is at the heart of what makes Joe so good at what he does.

He understands requirements quickly, builds rapport with all stakeholders and, really importantly, adds lots of value in terms of quickly understanding culture and the essence of the role you're trying to fill. Quite often with recruitment partners it takes a few iterations to get to a credible shortlist however Joe very quickly demonstrates that he gets what you're looking for and ensures the candidates are well prepped. Joe has an excellent network, particularly (but not just) in the Midlands so can quickly scan for well suited people.

Another strength is communication style – Joe gets that senior leaders are busy so ensures that you get the information you need on time and succinctly.

As a successful candidate placed into a role by Joe I've seen the other side of the process and, again, it was very professional, great communication and good preparation.

I look forward to continuing to work with Joe and heartily recommend him.

Gavin Simmons – Architecture Manager, FTSE 250 FMCG Business.

Joe helped place myself at Grencore and Tom subsequently helped recruit a further 3 Architects in to my team. Tom is a good listener and communicator, taking the time to understand the key requirements for each role to ensure a high calibre of candidates were put forward. Tom is very professional and approachable, and I would highly recommend him.

Pete Houry – CEO, Tech Start Up.

I engaged with Joe on a number of recruitment assignments to locate high caliber people for my technology company. Joe's extensive knowledge of the industry together with his intuitive understanding of human psychology provided me the best possible candidates. He was successful in placing a number of candidates into my company.

Clive Mason – VP of Technology, Tech Start Up

Just recently our company needed a key player in the form of a Senior Architect. Under normal circumstances we would try to go it alone but due to the critical nature of this deployment and the speed in which we needed to get the position filled, we decided to give an agency a go.

Tom was the person that connected with us and lead the search. We were offered three candidates and we understand these had been filtered from many potential ones. The calibre of candidate was excellent and in all honesty any one of the three would have been able to fill the role.

Not only did Tom and his company deliver but they did it with speed taking just 10 days to complete. As such I have no issues in recommending Tom or his company to anyone. We would certainly give them another go, and perhaps even for more junior roles too.

Andy Harper – Portfolio Delivery Director, Global Manufacturing Business.

I can recommend Joe as an excellent recruiter. Joe has sourced a number of IT roles for me and in my experience he has always taken the time to really understand the client's needs before presenting candidates, ensuring a much better candidate fit and a slicker search process. He is refreshingly straightforward and open to deal with as a client.

Phil Kirk – Architect Designer, Major Blue-Chip Utilities Business.

I highly recommend Tom as the person to talk to if you are looking for an Architect role within the UK. He was very proactive in helping me find a new job and I managed to secure an exciting new role with excellent career opportunities very quickly.

During an initial discussion, Tom was able to identify several suitable, interesting job opportunities in close proximity to my home. He gave me a detailed overview of the positions and very helpfully guided me through the job application process for each opportunity. Tom kept in very close contact, providing me with updates throughout the process.

Tom is also very friendly and personable, which is a big help when looking for a new career path!

Adrian Cook – Head of IT Business Solutions, FTSE 250 Construction Business

I have worked with Joe to recruit a Business Analyst on two separate occasions. He has a great ability to understand what I'm looking for in a candidate and only proposes CVs of candidates that closely match my requirements. However, what sets Joe apart from other recruitment consultants is that he challenges my perception of what I want by persuasively proposing candidates he believes will add an extra dimension to the role I am filling.

Recruiting is a risky business, Joe's professionalism reduces that risk and both candidates recruited through Joe are still in place, performing well and delivering great BA support to IT and the wider business.